



SALEYARDS ADVISORY COMMITTEE MEETING

MINUTES

SECTION 5.9(2)(a) LGA 1995

Committee Brief

- *Make recommendations to the Council regarding the strategic direction of the Saleyards;*
- *Make recommendations to the Council regarding the Environmental Action Plan for the Saleyards;*
- *Bring to the attention of the Chief Executive Officer, industry matters regarding the cattle industry that may not be readily available to persons external to that industry;*
- *Make recommendations to the Council regarding development works on the site;*
- *Make recommendations to the Council regarding the Saleyards Annual Budget; and*
- *Monitor the performance of the Saleyards and report back to the Council.*

A meeting of the Saleyards Advisory Committee
was held in the Committee
Room, Lowood Road, Mount Barker WA 6324
2.00pm Tuesday 27 July 2021.

Cameron Woods
CHIEF EXECUTIVE OFFICER

Committee Members

*Cr J Moir, Cr L Handasyde, Cr M O'Dea, Cr J Oldfield, Mr M Skinner – Industry Representative –
210/19, 252/19*

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Membership

Cr J Moir (Presiding Member)

Cr L Handasyde

Cr M O'Dea

Cr J Oldfield

Mr M Skinner

Cr S Etherington (Deputy for any member)

1 DECLARATION OF OPENING / ANNOUNCEMENT OF VISITORS

2.00pm The Presiding Member declared the meeting open.

Members Present

Cr J Moir – Presiding Member
Cr L Handasyde – Deputy Presiding Member
Cr J Oldfield

Apologies

Cr M O’Dea
Mr M Skinner
Cr S Etherington (Deputy)

Staff

Mr C Woods, Chief Executive Officer
Mr J Fathers, Deputy Chief Executive Officer
Mr G Moore, Saleyards Manager
Mrs E Henderson, Assistant Saleyards Manager

2 CONFIRMATION OF MINUTES

Moved Cr L Handasyde, seconded Cr J Oldfield

That the Minutes of the Ordinary meeting of the Saleyards Advisory Committee, held on 13 April 2021 as circulated, be taken as read and adopted as a correct record.

CARRIED

3 DISCLOSURE OF INTEREST

Part 5 Division 6 Local Government Act 1995

Cr J Moir

Type: Financial/Indirect Financial Interest (Section 5.60 (A) and 5.61 LGA)
Nature: Cattle Farmer and Employee of Elders
Extent: Sell cattle through the Mount Barker Saleyards on average six times per year. Average number of cattle held is 80 head.
Part time employee of Elders in a non-managerial position.

Authority to participate pursuant to Section 5.69 (3) (a) and (b) of the Local Government Act 1995

Approval has been received from the Department of Local Government, Sport and Cultural Industries via a letter dated 12 April 2021, giving permission for Cr J Moir to participate in the discussion and limited decision making at the Saleyards Advisory Committee on matters relating to the Mount Barker Regional Saleyards for the meeting held on 27 July 2021.

Mr J Fathers read aloud the letter, a copy of which is attached to these minutes.

4 REPORTS OF COMMITTEE MEMBERS AND OFFICERS

4.1 MANAGER'S REPORT – JULY 2021

Truckwash Screens

New truck wash screens have been built and installed. After a few teething issues they are now doing the required job and are proving to be more successful than previous old screens.

U.W.A. VISIT

A team from U.W.A. were on site in May to inspect and familiarize themselves with the washdown facilities and to undertake some profile mapping of the pond floors. A detailed report is pending, but in the interim, a teleconference presentation has been set up for the committee meeting for 2.30pm.

Bulk Manure Removal

A bulk manure removal agreement has now been put in place and recently in excess of 80 tons of manure was removed from site.

Additional Dirt Pens

As a result of discussions with Elders agents, a plan to build 3 additional dirt pens to be integrated with existing yards was agreed upon. The pens will occupy the vacant ground directly adjacent to the ramp #7 concrete pens. Quotes have been sought to carry out the works, with one received so far.

Soft Floor Matting

Recently a sample mat with a slightly more aggressive profile was given to us to trial. One mat was not sufficient to gain an idea of their suitability so we managed to secure three more for a trial. We will identify an appropriate location / area to install and trial mats in the immediate future.

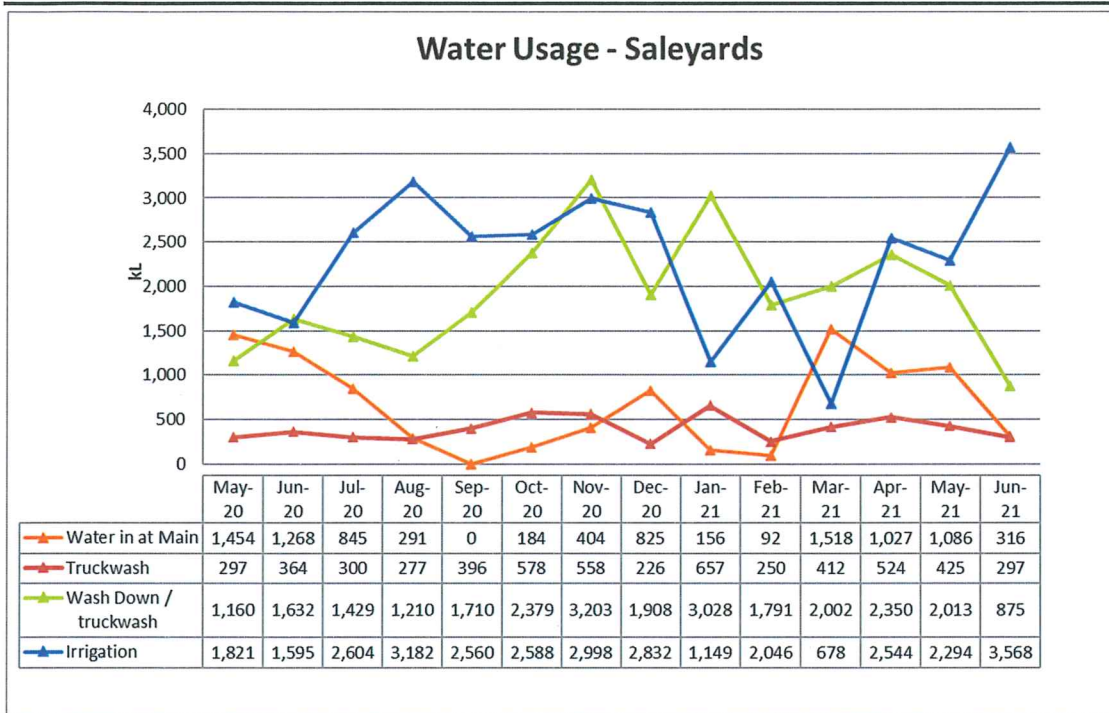
South / Eastern Light Tower

An upgrade of old lights to new L.E.D lights on the overhead tower has been completed. That involved four new lights fitted to tower.

Cattle Mortality Statistics

2016/2017	45
2017/2018	62
2018/2019	41
2019/2020	48
2020/2021	29

The latest water usage graph is shown below:



VOTING REQUIREMENTS

Simple Majority

OFFICER’S RECOMMENDATION / COMMITTEE DECISION

Moved Cr L Handasyde, seconded Cr J Oldfield

That the report of the Saleyards Manager, relating to current activities at the Mount Barker Regional Saleyards, be received.

CARRIED

4.2 SALEYARDS FINANCIAL REPORT – 30 JUNE 2021

File No: CA/126/1
Responsible Officer: Cameron Woods
Chief Executive Officer
Author: John Fathers
Deputy Chief Executive Officer
Proposed Meeting Date: 27 July 2021

PURPOSE

The purpose of this report is to review the preliminary financial position of the Mount Barker Regional Saleyards for the period ending 30 June 2021.

STATUTORY ENVIRONMENT

There are no statutory implications for this report.

POLICY IMPLICATIONS

There are no policy implications for this report.

FINANCIAL IMPLICATIONS

This report identifies the current operating position of the Saleyards.

STRATEGIC IMPLICATIONS

There are no strategic implications for this report.

OFFICER COMMENT

A spreadsheet showing the preliminary 30 June 2021 position of operating and capital budget items is attached for information. Overall operating expenditure is \$859,961.00, which is \$4,407.00 below the annual budget. While there has been higher depreciation than budgeted, the cash total is \$29,120.00 below the annual budget.

There was minimal expenditure on capital budget items, most of which have been carried forward to 2021/2022.

Operating income is \$839,467.00, which is \$57,717.00 above the budget, almost completely attributable to weigh and pen fees, due to strong early throughput.

VOTING REQUIREMENTS

Simple Majority

OFFICER'S RECOMMENDATION / COMMITTEE DECISION

Moved Cr L Handasyde, seconded Cr J Oldfield

That the report of the Deputy Chief Executive Officer, relating to the current financial position of the Mount Barker Regional Saleyards, be received.

CARRIED

5 GENERAL BUSINESS

5.1 TV ADVERTISING

- The Shire initiated a TV advertising campaign for the saleyards in 2016. The current cost of the campaigns is approximately \$13,000 per annum. It has been suggested by agents that the advertising may not be required or at the least requires a refresh. This matter is submitted for consideration.

In 2015, the then Saleyards Manager has had some very positive feedback from a number of people visiting the saleyards, indicating that they were surprised at the quality and modern features provided at the facility. There was a view that there was a misconception among many potential users of the saleyards about what the Saleyards has to offer.

It was proposed that TV advertising may offer a more effective way promoting the saleyards to both buyers and sellers than traditional print media. A 15 second and a 30 second TV advertisement, were produced. The advertising would target producers in the cow / calf market and feedlotters around the Hyden area. In addition, it is hoped to attract some of the cattle being transported to Muchea from the Esperance area.

The use of TV advertising to a small subset of the population is, in theory, not the best way of targeting potential customers as it captures a lot of people who are not involved in the cattle industry. However, it was considered that there were enough people in the target area who may be interested, who are unaware of the Saleyards or what it has to offer in terms of modern infrastructure and quality product. The GWN Southeast area incorporates a population of approximately 170,000 people.

The advertisements focused on a number of messages and have had minor changes over time to reflect agent changes, animal welfare messages and the like.

There was a hope that the advertising would attract more custom, however that cannot be measured reliably and is subject to a number of industry and market factors out of our control. Nevertheless, it could be argued that the advertising has kept the facility, the auction process and other messages within the public sphere.

It is considered that the longer the advertising goes on, the less effective it may be as people will switch off from it. The costs may be better spent elsewhere.

COMMITTEE DECISION

Moved Cr J Oldfield, seconded Cr L Handasyde

That the GWN TV saleyards advertising arrangements not be renewed.

CARRIED

5.2 PROPOSALS FOR FURTHER CONSIDERATION

- 8 December 2020 – That a further quotation be sought from Modus to fully install the building as shown in its proposal and the CEO be requested to finalise design drawings of the endorsed building concept so that quotations can be sought for further consideration and funding. A quote from Modus has been sought received.

5.3 UWA INVESTIGATION – WASTE WATER TREATMENT

Dr Liah Coggins provided an update in regard to the investigations so far into the waste water treatment system. It was agreed that Dr Coggins would provide a further update at the next meeting.

6 NEXT MEETING

28 September 2021

7 MEETING CLOSURE

2.55pm The Presiding Member declared the meeting closed.

CONFIRMED: PRESIDING MEMBER _____ DATE: ___ / ___ / ___



Department of
**Local Government, Sport
and Cultural Industries**

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Mr John Fathers
Deputy Chief Executive Officer
Shire of Plantagenet
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Dear Mr Fathers

I refer to your correspondence dated 15 July 2021 and advise that I have approved your request to allow Cr Jeff Moir to fully participate in the discussion and decision making on matters relating to the Mount Barker Regional Saleyards at the meeting of the Saleyards Advisory Committee (Committee) of 27 July 2021.

My decision to approve your request is made on the basis that the Committee is not afforded any decision making ability (apart from procedural related decisions) and that all matters for decisions relating to the Mount Barker Regional Saleyards are referred to Ordinary and Special Meetings of the Council.

This approval is subject to the following conditions:

1. The approval is only valid for the Committee meeting of 27 July 2021;
2. The approval is not valid for any matter of the Committee that may lead to expenditure from general revenue in excess of that advertised in the Annual Budget. However, if Council considers that Cr Moir should be allowed to participate in Committee discussions that may lead to expenditures in excess of those indicated in the Annual Budget, then Council should seek a further approval and provide reasons for the request;
3. Cr Moir must declare the nature and extent of his interests at the Committee meeting when the matter is considered, together with the approval provided;
4. The CEO is to provide a copy of this letter of approval to Cr Moir;
5. The CEO is to ensure that the declarations, including the approval given and any conditions imposed, are recorded in the minutes of each Committee meeting, when the relevant matters are considered; and
6. The approval granted is based solely on the interests disclosed by Cr Moir made in accordance with the application. Should other interests be identified, these interests will not be included in this approval and the financial interest provisions of the Act will apply.