



SALEYARDS ADVISORY COMMITTEE MEETING

MINUTES

SECTION 5.9(2)(a) LGA 1995

Committee Brief

- *Make recommendations to the Council regarding the strategic direction of the Saleyards;*
- *Make recommendations to the Council regarding the Environmental Action Plan for the Saleyards;*
- *Bring to the attention of the Chief Executive Officer, industry matters regarding the cattle industry that may not be readily available to persons external to that industry;*
- *Make recommendations to the Council regarding development works on the site;*
- *Make recommendations to the Council regarding the Saleyards Annual Budget; and*
- *Monitor the performance of the Saleyards and report back to the Council.*

A meeting of the Saleyards Advisory Committee was held in the Committee Room, Lowood Road, Mount Barker WA 6324
1.45pm Tuesday 27 June 2023.



Gary Clark
CHIEF EXECUTIVE OFFICER

Committee Members

Cr J Oldfield, Cr B Bell, Cr L Handasyde and Cr M O'Dea - 178/21

TABLE OF CONTENTS

ITEM	SUBJECT	PAGE NO
1	DECLARATION OF OPENING / ANNOUNCEMENT OF VISITORS	1
2	RECORD OF ATTENDANCE / APOLOGIES	1
3	CONFIRMATION OF MINUTES	1
4	DISCLOSURE OF INTEREST	1
5	REPORTS OF COMMITTEE MEMBERS AND OFFICERS	2
5.1	MANAGER'S REPORT – APRIL TO JUNE 2023	2
5.2	SALEYARDS FINANCIAL REPORT – 31 MAY 2023	4
6	GENERAL BUSINESS	5
6.1	2023/2024 BUDGET AND FEES	5
7	NEXT MEETING	6
8	MEETING CLOSURE	6

Membership

Cr L Handasyde (Presiding Member)

Cr J Oldfield

Cr B Bell

Cr M O'Dea

Cr A Fraser (Deputy for any member)

1 DECLARATION OF OPENING / ANNOUNCEMENT OF VISITORS

1.45pm The Presiding Member declared the meeting open.

2 RECORD OF ATTENDANCE / APOLOGIESMembers Present

Cr L Handasyde – Presiding Member
Cr B Bell
Cr M O’Dea
Cr J Oldfield

Visitors

Cr C Pavlovich
Cr A Fraser

Staff

Mr G Clark, Chief Executive Officer
Mr J Fathers, Deputy Chief Executive Officer
Mr G Moore, Saleyards Manager
Mrs E Henderson, Assistant Saleyards Manager

3 CONFIRMATION OF MINUTES

Moved Cr B Bell, seconded Cr J Oldfield:

That the Minutes of the Ordinary meeting of the Saleyards Advisory Committee, held on 28 March 2023 as circulated, be taken as read and adopted as a correct record.

CARRIED

4 DISCLOSURE OF INTEREST

Nil

5 REPORTS OF COMMITTEE MEMBERS AND OFFICERS**5.1 MANAGER'S REPORT – APRIL TO JUNE 2023****ABLUTION BLOCK - CONCRETING**

After obtaining quotes to pave and concrete the grass area around the new ablution block, it was decided to go with the concrete option as works depot have a concreter in their employ. The original completion date was mid-May 2023, but this has now been deferred until weather conditions allow a three-day window of fine weather.

STAFF CANTEEN / LUNCHROOM

This job has also been taken on by the Building Maintenance Officer. Saleyards staff had obtained some internal flashing and adhesive sealing strips to seal the floor where it meets the wall. There is also a need for external flashing and building maintenance officer has arranged for Mount Barker Steel to fabricate this which they have indicated will be ready in the near future. The contractor has been followed up and they stated that parts are ready to go, they are waiting for a couple of dry days to carry out job.

LIGHT TOWER REPLACEMENT

This job has been scheduled for the week 24 to 28 July 2023. It was agreed with the selling agents that there not be a sale that week to allow job to proceed without any sale day activity interference.

DISABLED PARKING BAY

This is to be carried out by Shire Works Department also, and this job, which was scheduled for mid-May, has also been deferred to be done in conjunction with other jobs mentioned in this report. I have been told this may happen toward the end of July 2023.

SOFT FLOOR MATTING REPLACEMENT

This project is progressing nicely with approximately 25 pens already completed with the remainder of mat change-out to be completed before the start of double sales hopefully.

AGENTS MEETINGS

Agents' meetings were conducted with the three selling agents on Tuesday 20 June. All in all, the three meetings provided some good feedback from agents with only 2 main actions to follow up and research further, that being the possible shift to Agri nous software and the other being the construction of a disabled parking bay (which is already in hand with Depot).

ALMA SALEYARD FEATURE

A feature article on the Mount Barker Regional Saleyards and its people was provided to ALMA on their request. The article was required for print in the ALMA June 2023 newsletter. All appropriate approvals were received from Shire senior management before the article could go to print. All in all the article read very well and will give the other saleyards around the country an insight into our operations and the people that make it all happen.

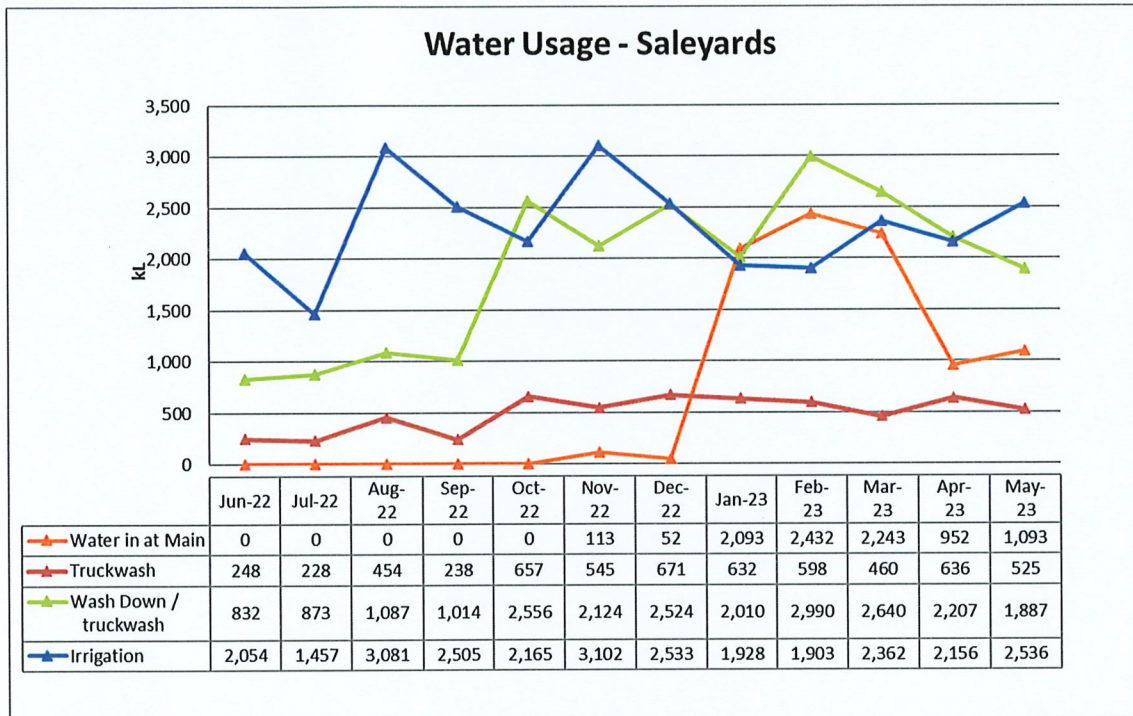
ALMA COFERENCE & AGM – GOLD COAST

Discussions to be held regarding attending this year's conference with Shire Management and Saleyards Advisory Committee. There is some interesting and important topics are scheduled for this year's conference. It is worth noting that there is a maintenance shutdown scheduled for that week and we won't be holding a sale.

Cattle Mortality Statistics

2016/2017	45
2017/2018	62
2018/2019	41
2019/2020	48
2020/2021	29
2021/2022	25
2022/2023 (to date)	25

The latest water usage graph is shown below:



VOTING REQUIREMENTS

Simple Majority

OFFICER'S RECOMMENDATION / COMMITTEE DECISION

Moved Cr M O'Dea, seconded Cr J Oldfield:

That the report of the Saleyards Manager, relating to current activities at the Mount Barker Regional Saleyards, be received.

CARRIED

5.2 SALEYARDS FINANCIAL REPORT – 31 MAY 2023

File No: CA/126/1
Responsible Officer: John Fathers
Deputy Chief Executive Officer
Author: John Fathers
Deputy Chief Executive Officer
Proposed Meeting Date: 27 June 2023

PURPOSE

The purpose of this report is to review the financial position of the Mount Barker Regional Saleyards for the period ending 31 May 2023.

STATUTORY ENVIRONMENT

There are no statutory implications for this report.

POLICY IMPLICATIONS

There are no policy implications for this report.

FINANCIAL IMPLICATIONS

This report identifies the current operating position of the Saleyards.

STRATEGIC IMPLICATIONS

There are no strategic implications for this report.

OFFICER COMMENT

A spreadsheet showing the 31 May 2023 position of operating and capital budget items is attached for information.

Overall operating expenditure is \$780,902. This is \$74,417.00 below the YTD budget.

There has been expenditure totalling \$232,418.00 on capital budget items to date, being the outloading bugle ramp (\$18k), canteen / ablution block (\$157K), soft floor mats (\$36k) and new pens (\$21k). Operating income is \$655,033.00, which is \$89,162.00 below YTD budget, mainly attributable to saleyards fees, which are \$80,801.00 are below YTD budget.

VOTING REQUIREMENTS

Simple Majority

During discussion, a number of items for a future policy discussion were identified, namely a return of a dividend to ratepayers, identifying whole of life costs in a long term financial plan to more accurately determine depreciation and the specifics of how the Operating Loss Reserve should operate. The CEO advised that there should be an emphasis on charging a level of fees to make a profit including depreciation.

OFFICER'S RECOMMENDATION / COMMITTEE DECISION

Moved Cr M O'Dea, seconded Cr B Bell:

That the report of the Deputy Chief Executive Officer, relating to the current financial position of the Mount Barker Regional Saleyards, be received.

CARRIED

6 GENERAL BUSINESS

6.1 2023/2024 BUDGET AND FEES

The usual information is provided, with options at 4% and 5% increases, as previously discussed by the Committee. The avdata charge is recommended to increase by around 11% to take into account the water charges and staff maintenance costs.

It would be opportune for the Committee to make a firm recommendation to the Council on the increase.

The main budget items under consideration at the moment are:

- Irrigator - The waste water irrigator is at the end of its useful life - \$15,000.00
- Hay feeders - Mobile hay feeders for W pens (west side). These will reduce feed waste and increase consumption (animal welfare) - \$3,750
- Bitumen repairs - Continuation of repairs and maintenance to traffic areas (near truck wash) - \$15,000
- Cover for Sea Container - To protect the Saleyards light truck which is parked between sea containers \$6,300
- Vehicle – Replacement for Holden Colorado Dual Cab Ute (2018 and >80,000km) – Gross value \$50,000; Net value \$37,500

These were previously endorsed by the Committee.

Throughput, CPI and fee increases are shown below. These are as far back as I can find for fee increases:

Year	Throughput	CPI	Fee Increase
2005/06	59,504	4.2% (2004/05)	9%
2006/07	63,188	4.7% (2005/06)	0%
2007/08	80,732	3.1% (2006/07)	4%
2008/09	70,118	4.5% (2007/08)	0%
2009/10	74,632	1.4% (2008/09)	0%
2010/11	79,584	3.5% (2009/10)	10%
2011/12	66,003	2.9% (2010/11)	6%
2012/13	66,701	1.1% (2011/12)	4%
2013/14	69,010	2.5% (2012/13)	4%
2014/15	69,661	3.3% (2013/14)	3%
2015/16	62,657	1.2% (2014/15)	3%
2016/17	65,039	0.5% (2015/16)	2%
2017/18	67,711	0.7% (2016/17)	2%
2018/19	68,230	1.3% (2017/18)	1%
2019/20	75,943	1.6% (2018/19)	2%
2020/21	71,817	0.1% (2019/20)	2%
2021/22	62,238	7.4% (2021/22)	7%
2022/23	53,319	5.8% (2022/23)	Consider 4-5%
	Total	50%	64%

During discussion, members agreed that the capital expenditure sum for the works on the waste water treatment modifications should be withdrawn as these works were not likely to be done in the foreseeable future. Costs for sludge removal should be included.

COMMITTEE DECISION

Moved Cr J Oldfield, seconded Cr L Handasyde:

That it be a recommendation to the Council:

That the 2023/2024 fees for the Mount Barker Regional Saleyards be based on as close as practicable to a 5% increase, rounded up.

CARRIED 3/1

Cr Bell voted against the motion

7 NEXT MEETING

TBA.

8 MEETING CLOSURE

2.45pm The Presiding Member declared the meeting closed.

CONFIRMED: PRESIDING MEMBER _____ DATE: ___/___/___